

MICHAEL ZIMMERMAN *Partner*



PROFESSIONAL EXPERIENCE

Atlantic Retail Investment Services — 2014 - Present
Calkain Companies — 2011 - 2014
RJS Realty — 2010 - 2011
Marcus & Millichap — 2004 - 2010

EDUCATION

San Diego State University - BA

MAJOR ACCOMPLISHMENTS

- Successfully advised and represented private, public, and institutional clients with the acquisition & disposition of over \$500 million in transactions throughout Florida and the Southeastern United States
- Specializes in the brokerage of net-leased single tenant and small multi-tenant strip centers, with a focus on sellers want to capture the 1031 (tax deferred) exchange market.
- Successfully closed on investment grade tenants such as: McDonald's, Walgreens, CVS, TD Bank, Chase Bank, Wells Fargo, Bank of America, Mattress Firm, Taco Bell, and O'Reilly Auto Parts

AFFILIATIONS

ICSC — Member

CLOSED DEALS - 2014

CLIENT	LOCATION	SALE PRICE
O'Reilly Auto Parts	Dade City, FL	\$1,742,050
O'Reilly Auto Parts	St. Cloud, FL	\$2,039,552
O'Reilly Auto Parts	Dunedin, FL	\$2,030,000
Dunkin Donuts/Baskin Robbins	Oldsmar, FL	\$2,400,000
Dollar General	Poinciana, FL	\$2,119,517
CVS	Clermont, FL	\$3,000,000
Plaza II	Lake Worth, FL	\$6,500,000
TD Bank	Miami Gardens, FL	\$3,200,000
Burger King	Lakeland, FL	\$1,787,500
TD Bank	Lighthouse Point, FL	\$5,000,000
McDonald's	Port Charlotte, FL	\$1,500,000
Dollar General	Tampa, FL	\$1,950,000
TD Bank	Plantation, FL	\$5,333,333
TD Bank	Ft Lauderdale, FL	\$5,322,843
CVS	Beverly Hills, FL	\$3,910,548
CVS	Winter Park, FL	\$5,794,112
PNC Bank	Miramar, FL	\$5,659,000
Starbucks	New Port Richey, FL	\$1,087,500
Taco Bell	Orlando, FL	\$2,287,000
Walgreens	Cocoa, FL	\$4,500,000
TD Bank	Royal Palm Beach, FL	\$4,279,069

CLOSED DEALS - 2013

CLIENT	LOCATION	SALE PRICE
Walgreens	Clearwater, FL	\$3,833,333
Suntrust Bank	Sarasota, FL	\$3,075,000
WaWa	Tampa, FL	\$3,300,000
WaWa	Apopka, FL	\$2,850,000
McDonald's	Lantana, FL	\$958,729
CVS	Rockledge, FL	\$6,700,000
Walgreens	Kannapolis, NC	\$7,741,935
O'Reilly Auto Parts	Plant City, FL	\$1,860,480
PNC Bank	Bradenton, FL	\$4,750,000
TD Bank	Miami, FL	\$5,850,000
Bank United	Lighthouse Point, FL	\$2,050,000
Circle K Portfolio	19 locations	\$24,000,000
TD Bank	Ft. Lauderdale, FL	\$4,300,000
CVS	Orlando, FL	\$4,250,000
Dollar General	Dunedin, FL	\$2,082,365
Wells Fargo	Orange City, FL	\$3,582,000
PNC Bank	Davie, FL	\$4,692,000
WaWa	Lake Mary, FL	\$3,254,000
Imagine School	Boynton Beach, FL	\$16,381,000
O'Reilly Auto Parts	Tampa, FL	\$1,928,525

CLOSED DEALS - 2012

CLIENT	LOCATION	SALE PRICE
CVS	Wildwood, FL	\$2,275,000
Citibank Sublet/Genghis Grill	Brandon, FL	\$2,103,132
Dunkin Donuts	Palmetto, FL	\$903,225
Walgreens & Chase Bank	Madeira Beach, FL	\$3,307,225
Krystals	Tampa, FL	\$773,333
Applebee's	Spring Hill, FL	\$1,265,000
Verizon	Cape Coral, FL	\$2,197,500
Regions Bank	Weston, FL	\$3,700,000
Port Orange Gateway Center	Port Orange, FL	\$4,850,000
Mattress Firm	Greenville, NC	\$2,666,667
WaWa	Kissimmee, FL	\$3,056,000
Dollar General	Ft. Pierce, FL	\$1,925,000
Taco Bell	Orlando, FL	\$1,286,000
PNC Bank	Vero Beach, FL	\$3,000,000
CVS	Vero Beach, FL	\$4,000,000
Synovus Bank	Tampa, FL	\$1,928,525